

LABOR PRICING SCHEDULE**Labor Categories/Descriptions**For additional requirements see Project Manual Section: **270000**Period of Performance: **Base and Optional Extensions**Shift: **All shifts including time designated Non-Standard**

Labor Classification¹	Labor Category	Certifications	Experience	Responsibilities	Required Proficiencies
Class A	Principal		10+ years project-related experience including at least 5 years experience managing multiple projects and staff of comparable scope to the effort proposed	Serves as the company's primary operational contact on large-scale contracts to ensure that the client's needs are met in a timely manner. Plans, manages, supervises, and may participate technically in all projects within the regional office. Typically supervises project manager and staff. Has authority for unsupervised technical and financial decision and action.	Utilize MS Office products, including MS Project; internet, e-mail
Class B	Project Manager	BICSI RCDD certification in good standing required and be certified SYSTIMAX	9+ years of project-related experience including at least 2 years experience managing one or more projects and staff of comparable scope to the effort proposed	Plans, administers, directs, supervises, and usually participates technically in project(s) to assure that the technical, administrative, employee-hours, and schedule targets are met to the satisfaction of the client within the framework of established corporate policy and in accordance with applicable professional standards, design control procedures, and corporate operating procedures. Typically supervises one or more technical managers or superintendents and staff. Has limited authority for unsupervised technical and financial decision and action.	Utilize MS Office products, including MS Project; internet, e-mail; utilizing all provided test equipment and PC-based test result software; fusion splicing equipment; required installation and termination
Class C	Site Foreman/ Superintendent	Achievements at and beyond BICSI Technician Level certification and be certified SYSTIMAX	6+ years of project-related experience including at least 1 year experience supervising installation and staff of comparable scope to the effort proposed	Supervises, coordinates, and provides technical support for varied tasks under minimum supervision. May train mid-level or junior personnel. May supervise multiple technicians. Has some latitude for unsupervised decision and action.	Some utilization of MS Office products; internet, e-mail; utilize all provided test equipment and PC-based test result software; fusion splicing equipment; required installation and termination

Class C	Lead Technician	BICSI Technician Level certification required	5+ years of project-related installation experience	Works independently on and provides technical support for varied tasks under minimum supervision. May train mid-level or junior personnel. Has limited supervisory role, and may coordinate the work of junior. Has some latitude for unsupervised decision and action.	Utilize all provided test equipment and PC-based test result software; fusion splicing equipment; required installation and termination
	Installer, Level 2	BICSI Installer Level 2 certification	2-5 years of project-related installation experience	Works independently on and provides technical support for varied tasks under minimum supervision. May train mid-level or junior personnel. Has no supervisory role, but may coordinate the work of junior. Has some latitude for unsupervised decision and action.	Utilize all provided test equipment and PC-based test result software; required installation and termination
	Installer, Level 1	BICSI Installer Level 1 certification	6 mo – 2 years of project-related installation experience	Performs assigned tasks that are varied and may be somewhat difficult in character but usually involve limited responsibility on projects. Has no supervisory responsibility but coordinates work with other personnel.	Required installation and termination
Class D	Helper	None	0 – 6 months of project-related installation experience	Performs assigned tasks working under immediate supervision and using established procedures on projects. Work is typically routine in nature, and instructions are detailed. Has no supervisory responsibility.	Aid in installation as required
	CADD Operator	Associates degree or certificate from technical/vocational institution in Design Drafting preferred	2+ years in the production of CAD documentation	Works independently on and provides technical support for varied tasks under minimum supervision. May train junior personnel. Has limited supervisory role, and may coordinate the work of junior. Has some latitude for unsupervised decision and action.	Utilize Bentley Microstation J, MS Office products; internet, e-mail

Note:

1. The following requirements must be met for consideration of RFP Response:
 - A. Class A and D - No requirements other than those stated above
 - B. Class B – Must possess a valid RCDD Certification, as well as the requirements stated above
 - C. Class C – Unless stated otherwise, of all Class C employees to be utilized for this project,
 - 1) 75% of personnel must be BICSI certified as stated above.
 - 2) 50% of personnel Installer Level 2 and above must be SYSTIMAX certified.
2. In all RFP Responses, please provide detailed resumes for each Labor Category required. Also include photocopies of pertinent certifications or verifiable certification ID numbers.

B.1.1 - LABOR PRICING SCHEDULE**Schedule B.1.1.1 - Cabling Installation & Maintenance, Primary Vendor (Facility Provided)**

Completion of B.1.1 Labor Pricing Schedules shall constitute the Offeror's price proposal.

For requirements, reference Definitions of Labor Categories

Period of Performance: **Base (2 years)**

CLIN	Service Description	Recurring Cost/Hr
	Day Shift (7:00 AM - 3:00 PM)	
1011B01	Principal	\$
1011B03	Site Foreman/Superintendent	\$
1011B04	Lead Technician	\$
1011B05	Installer Level 2	\$
1011B06	Installer Level 1	\$
1011B07	Helper	\$
1011B08	CADD Operator	\$
	Evening Shift (3:00 PM - 11:00 PM)	
1011B09	Principal	\$
1011B11	Site Foreman/Superintendent	\$
1011B12	Lead Technician	\$
1011B13	Installer Level 2	\$
1011B14	Installer Level 1	\$
1011B15	Helper	\$
1011B16	CADD Operator	\$
	Night Shift (11:00 PM - 7:00 AM)	
1011B17	Principal	\$
1011B19	Site Foreman/Superintendent	\$
1011B20	Lead Technician	\$
1011B21	Installer Level 2	\$
1011B22	Installer Level 1	\$
1011B23	Helper	\$
1011B24	CADD Operator	\$
	Non-Standard Time	
1011B25	Principal	\$
1011B27	Site Foreman/Superintendent	\$
1011B28	Lead Technician	\$
1011B29	Installer Level 2	\$
1011B30	Installer Level 1	\$
1011B31	Helper	\$
1011B32	CADD Operator	\$

B.1.1 - LABOR PRICING SCHEDULE**Schedule B.1.1.2 - Cabling Installation & Maintenance, Primary Vendor (Facility Provided)**

For requirements, reference Definitions of Labor Categories

Period of Performance: **Option 1 (2 years)**

CLIN	Service Description	Recurring Cost/Hr
	Day Shift (7:00 AM - 3:00 PM)	
1012B01	Principal	\$
1012B03	Site Foreman/Superintendent	\$
1012B04	Lead Technician	\$
1012B05	Installer Level 2	\$
1012B06	Installer Level 1	\$
1012B07	Helper	\$
1012B08	CADD Operator	\$
	Evening Shift (3:00 PM - 11:00 PM)	
1012B09	Principal	\$
1012B11	Site Foreman/Superintendent	\$
1012B12	Lead Technician	\$
1012B13	Installer Level 2	\$
1012B14	Installer Level 1	\$
1012B15	Helper	\$
1012B16	CADD Operator	\$
	Night Shift (11:00 PM - 7:00 AM)	
1012B17	Principal	\$
1012B19	Site Foreman/Superintendent	\$
1012B20	Lead Technician	\$
1012B21	Installer Level 2	\$
1012B22	Installer Level 1	\$
1012B23	Helper	\$
1012B24	CADD Operator	\$
	Non-Standard Time	
1012B25	Principal	\$
1012B27	Site Foreman/Superintendent	\$
1012B28	Lead Technician	\$
1012B29	Installer Level 2	\$
1012B30	Installer Level 1	\$
1012B31	Helper	\$
1012B32	CADD Operator	\$

B.1.1 - LABOR PRICING SCHEDULE**Schedule B.1.1.3 - Cabling Installation & Maintenance, Primary Vendor (Facility Provided)**

For requirements, reference Definitions of Labor Categories

Period of Performance: **Option 2 (2 years)**

CLIN	Service Description	Recurring Cost/Hr
	Day Shift (7:00 AM - 3:00 PM)	
1013B01	Principal	\$
1013B03	Site Foreman/Superintendent	\$
1013B04	Lead Technician	\$
1013B05	Installer Level 2	\$
1013B06	Installer Level 1	\$
1013B07	Helper	\$
1013B08	CADD Operator	\$
	Evening Shift (3:00 PM - 11:00 PM)	
1013B09	Principal	\$
1013B11	Site Foreman/Superintendent	\$
1013B12	Lead Technician	\$
1013B13	Installer Level 2	\$
1013B14	Installer Level 1	\$
1013B15	Helper	\$
1013B16	CADD Operator	\$
	Night Shift (11:00 PM - 7:00 AM)	
1013B17	Principal	\$
1013B19	Site Foreman/Superintendent	\$
1013B20	Lead Technician	\$
1013B21	Installer Level 2	\$
1013B22	Installer Level 1	\$
1013B23	Helper	\$
1013B24	CADD Operator	\$
	Non-Standard Time	
1013B25	Principal	\$
1013B27	Site Foreman/Superintendent	\$
1013B28	Lead Technician	\$
1013B29	Installer Level 2	\$
1013B30	Installer Level 1	\$
1013B31	Helper	\$
1013B32	CADD Operator	\$

B.1.2 - LABOR PRICING SCHEDULE**Schedule B.1.2.1 - Cabling Installation & Maintenance, Primary Vendor (Facility Not Provided)**

Completion of B.1.2 Labor Pricing Schedules shall constitute the Offeror's price proposal.

For requirements, reference Definitions of Labor Categories

Period of Performance: **Base (2 years)**

CLIN	Service Description	Recurring Cost/Hr
	Day Shift (7:00 AM - 3:00 PM)	
1021B01	Principal	\$
1021B03	Site Foreman/Superintendent	\$
1021B04	Lead Technician	\$
1021B05	Installer Level 2	\$
1021B06	Installer Level 1	\$
1021B07	Helper	\$
1021B08	CADD Operator	\$
	Evening Shift (3:00 PM - 11:00 PM)	
1021B09	Principal	\$
1021B11	Site Foreman/Superintendent	\$
1021B12	Lead Technician	\$
1021B13	Installer Level 2	\$
1021B14	Installer Level 1	\$
1021B15	Helper	\$
1021B16	CADD Operator	\$
	Night Shift (11:00 PM - 7:00 AM)	
1021B17	Principal	\$
1021B19	Site Foreman/Superintendent	\$
1021B20	Lead Technician	\$
1021B21	Installer Level 2	\$
1021B22	Installer Level 1	\$
1021B23	Helper	\$
1021B24	CADD Operator	\$
	Non-Standard Time	
1021B25	Principal	\$
1021B27	Site Foreman/Superintendent	\$
1021B28	Lead Technician	\$
1021B29	Installer Level 2	\$
1021B30	Installer Level 1	\$
1021B31	Helper	\$
1021B32	CADD Operator	\$

B.1.2 - LABOR PRICING SCHEDULE**Schedule B.1.2.2 - Cabling Installation & Maintenance, Primary Vendor (Facility Not Provided)**

For requirements, reference Definitions of Labor Categories

Period of Performance: **Option 1 (2 years)**

CLIN	Service Description	Recurring Cost/Hr
	Day Shift (7:00 AM - 3:00 PM)	
1022B01	Principal	\$
1022B03	Site Foreman/Superintendent	\$
1022B04	Lead Technician	\$
1022B05	Installer Level 2	\$
1022B06	Installer Level 1	\$
1022B07	Helper	\$
1022B08	CADD Operator	\$
	Evening Shift (3:00 PM - 11:00 PM)	
1022B09	Principal	\$
1022B11	Site Foreman/Superintendent	\$
1022B12	Lead Technician	\$
1022B13	Installer Level 2	\$
1022B14	Installer Level 1	\$
1022B15	Helper	\$
1022B16	CADD Operator	\$
	Night Shift (11:00 PM - 7:00 AM)	
1022B17	Principal	\$
1022B19	Site Foreman/Superintendent	\$
1022B20	Lead Technician	\$
1022B21	Installer Level 2	\$
1022B22	Installer Level 1	\$
1022B23	Helper	\$
1022B24	CADD Operator	\$
	Non-Standard Time	
1022B25	Principal	\$
1022B27	Site Foreman/Superintendent	\$
1022B28	Lead Technician	\$
1022B29	Installer Level 2	\$
1022B30	Installer Level 1	\$
1022B31	Helper	\$
1022B32	CADD Operator	\$

B.1.2 - LABOR PRICING SCHEDULE**Schedule B.1.2.3 - Cabling Installation & Maintenance, Primary Vendor (Facility Not Provided)**

For requirements, reference Definitions of Labor Categories

Period of Performance: **Option 2 (2 years)**

CLIN	Service Description	Recurring Cost/Hr
	Day Shift (7:00 AM - 3:00 PM)	
1023B01	Principal	\$
1023B03	Site Foreman/Superintendent	\$
1023B04	Lead Technician	\$
1023B05	Installer Level 2	\$
1023B06	Installer Level 1	\$
1023B07	Helper	\$
1023B08	CADD Operator	\$
	Evening Shift (3:00 PM - 11:00 PM)	
1023B09	Principal	\$
1023B11	Site Foreman/Superintendent	\$
1023B12	Lead Technician	\$
1023B13	Installer Level 2	\$
1023B14	Installer Level 1	\$
1023B15	Helper	\$
1023B16	CADD Operator	\$
	Night Shift (11:00 PM - 7:00 AM)	
1023B17	Principal	\$
1023B19	Site Foreman/Superintendent	\$
1023B20	Lead Technician	\$
1023B21	Installer Level 2	\$
1023B22	Installer Level 1	\$
1023B23	Helper	\$
1023B24	CADD Operator	\$
	Non-Standard Time	
1023B25	Principal	\$
1023B27	Site Foreman/Superintendent	\$
1023B28	Lead Technician	\$
1023B29	Installer Level 2	\$
1023B30	Installer Level 1	\$
1023B31	Helper	\$
1023B32	CADD Operator	\$

MATERIALS PRICING SCHEDULE

Schedule B.2.1 – Materials Pricing Schedule – Primary Vendor (Facility Provided)

For requirements see Project Manual Section: **270000**

Completion of B.2.1 Materials Pricing Schedule shall constitute the Offeror's price proposal.

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Attachment J.1

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MATERIALS PRICING SCHEDULE

Schedule B.2.2 – Materials Pricing Schedule – Secondary Vendor (Facility Not Provided)

For requirements see Project Manual Section: **270000**

Completion of B.2.2 Materials Pricing Schedule shall constitute the Offeror's price proposal.

[illegible]

Attachment J.1

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